

TNW, INC.

INDEPENDENT REPRESENTATIVE OF TNEMEC COMPANY INCORPORATED

7929 2ND AVENUE SOUTH SEATTLE, WA 98108 TEL: 206-762-5755 FAX: 206-767-7588 WWW.TNEMEC.COM



January 19, 2018

To Whom It May Concern:

I am writing this letter to share the experiences I've had with Craig Simon over the last 20 years. Craig is the ultimate professional who has been in the flooring business for over 30 years.

In the coatings world, I have been involved with Craig in many things from public multi-million dollar contracts to small residential garage floors and everything in between. Each of those contracts got the same attention to detail and schedule which was impressive, all while raising three girls. I often wondered if he slept.

Craig is known as the solutions pro. This is because no matter what the problem is, Craig will research and find a solution. If there isn't an existing solution he will create one. On the North Slope of Alaska for 15 plus years, the oilfield companies knew if they needed something done they would call Craig. Whether it be resinous floor coatings, polyurea or other industrial plural component coatings, Craig could build the pump, run the pump, set up a creative mobilization without road access, spray, squeegee or trowel the coatings or anything else that was required to meet a schedule or budget.

Being able to run equipment and tools is important to Craig, but he is equally skilled in the office doing project take-offs or helping engineer systems for projects without drawings or specifications. Craig takes pride in finding ways to value engineer systems or processes that improve an outcome while saving the project money.

In my humble opinion, the company lucky enough to bring Craig Simon into the fold will greatly benefit from all his experience, loyalty and dedication.

I would be happy to discuss any questions personally. Feel free to reach out.

Respectfully,

A handwritten signature in black ink, appearing to be 'R Gilbreath', with a long horizontal line extending to the right.

Rick Gilbreath
NACE CIP #10542
Tnemec Principal Representative
(206) 777-5643
rgilbreath@tnemec.com